

The Barker Hangar is a NON-UNION venue, therefore exhibitors and sponsors may facilitate their own installations without the assistance of union labor, with very few exceptions.

**BOOTH INFRASTRUCTURE (INCLUDED IN COST)**

**WALLS:**

Most exhibit space options include a hard wall system measuring 3.5 meters (11.48') high, unless an island configuration (raw space surrounded by aisles) is preferred. Island configurations are available for configurations measuring 400 square feet or more, pending availability.

**TRUSS:**

All spaces will include at least one row of overhead truss from which rented spotlights may be affixed (additional rows of truss provided depending on the configuration of the space); additional truss, other than what's provided as the standard inclusion, may be rented from our operations and logistics group.

**DRAYAGE:**

On-site delivery of exhibitor freight from the load-in area to the exhibit space, storage and return of empty crates, and subsequent delivery of exhibitor freight from the exhibit space to the loading area.

**ADDITIONAL EXPENSES TO CONSIDER**

**LIGHTING:**

Spotlights which are pre-approved to affix to the truss may be rented from the fair's operations and logistics group in advance of the fair. Cost includes fixtures, power and installation.

**FLOORING:**

Please note that the raw floor of the venue has many imperfections and flooring is strongly recommended, and required for island and endcap configurations. Exhibitors may install their own flooring, or rent flooring through our operations and logistics group which includes the material, the installation pre-show, and removal/disposal post-show.

**ELECTRICAL POWER:**

Electrical outlets are available at varying levels of power, depending on the needs of the participant.

**APPLICANT'S INFORMATION**

Company Name: \_\_\_\_\_  
 Website: \_\_\_\_\_  
 Contact Name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City / State (Province) \_\_\_\_\_  
 Zip (Postal) Code \_\_\_\_\_  
 Country: \_\_\_\_\_  
 Telephone: \_\_\_\_\_  
 Email: \_\_\_\_\_

**CONFIGURATIONS + ASSOCIATED PRICING**

Price includes hard walls (with the exception of island configurations) overhead truss, and drayage.

Please see sample configurations (after walls are added) and associated pricing below and check your preference):

___ (50 sf)	= 4.92' deep x 9.84' wide	= \$2,500
___ (75 sf)	= 4.92' deep x 14.76' wide	= \$3,750
___ (100 sf)	= 4.92' deep x 19.68' wide	= \$4,500
___ (100 sf)	= 9.84' deep x 9.84' wide	= \$4,500
___ (150 sf)	= 9.84' deep x 14.76' wide	= \$6,750
___ (200 sf)	= 9.84' deep x 19.68' wide	= \$9,000
___ (300 sf)	= 14.76' deep x 19.68' wide	= \$13,500
___ (400 sf)	= 19.68' deep x 19.68' wide	= \$18,000
___ (500 sf)	= 24.60' deep x 19.68' wide	= \$22,500
___ (600 sf)	= 29.52' deep x 19.68' wide	= \$27,000
___ (700 sf)	= 34.44' deep x 19.68' wide	= \$31,500
___ (800 sf)	= 39.37' deep x 19.68' wide	= \$36,000

**For larger and/or custom configurations, please contact Troy Hanson (contact details below).**

**PAYMENT TERMS FOR APPROVED APPLICANTS**

WestEdge accepts Visa, Mastercard, American Express, company checks, ACH payments, and wire transfers. The balance of the space is invoiced in the following increments:

- 30% deposit due with contract
- 35% payment due May 25, 2020
- 35% balance due September 4, 2020

**CONTACT**

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